

Job opening

CLINICAL APPLICATION SPECIALIST

Medapp Healthcare Technology - with a strong and dynamic presence in the medical technology field offering innovative high-tech products and services - is looking for a **Clinical Application Specialist** to provide sales support in laser applications for general surgery at assigned accounts.

As a clinical application specialist, you will:

- Mainly support vascular surgery and general surgery, preparing the equipment and guiding the doctors and nursing staff towards the correct use of the products.
- Ensure timely and accurate delivery of products and services and provide exceptional customer service and support.
- Act as a competent contact person and consultant for the medical management and medical staff.
- Ensure compliance with all relevant regulations and standards.
- Conduct pre-sale product demonstrations online, at conferences and in hospitals.
- Have daily communication with the Sales department regarding customer feedback, competition and submit a weekly report.
- Attend and actively participate in customer, company and industry sponsored events and meetings.

Requirements

- Bachelor's Degree in Biomed Technology / Nursing sector or equivalent
- Medical device / surgical or similar work experience will be appreciated
- Excellent oral/written communication and strong interpersonal skills, with confidence, consistency, integrity and tact
- Good command of the English language, both verbally and written
- Critical thinking and problem-solving attitude
- Highly organized, with the ability to multi-task
- Ability to work independently and as part of a team

- Ability to travel occasionally to client meetings, event venues and industry conferences
- Driving license is essential

The company offers:

- Competitive salary and benefits
- Goal achievement bonus
- Mentoring program to get you started with the support of an experienced colleague
- Continuous training in new technologies
- Private health care program
- Corporate car and travel expenses coverage
- Company mobile phone and laptop
- Opportunity to work in a highly evolving environment

If you are a proactive, results-driven professional with a passion for healthcare, we would love to hear from you.

Please send us your CV at info@maht.gr

All applications are considered strictly confidential.